



#1

FARM INNOV

CONNECTION

July,
23rd

Innovative solutions to value post-harvest losses

A Kenyan and French dialogue



9:00am - 12:30pm (Nairobi time)
Mercure Hotel Upper Hill Nairobi


8:00am - 11:30am (Paris time)
Webinar



The webinar will start in a few minutes



During the webinar...

- *Kindly turn off your microphones* 
- *Kindly submit questions you may have on the discussion thread ("Conversation")*



**Adèle
Guérin**



**Céline
Le Stunff**

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Network & Innovation Manager

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Valorial : a collaborative support in agri-food innovation

- Since 2006, Valorial is the 1st network dedicated to agri-food innovation in Western France
- 1 000 beneficiary organisations
- Core business: optimising the chances of success for your innovation projects
- A network committed to food progress

400
members

+ than
10 000

"innov'actors", contacts & potential partners

1 000

structures benefiting from our services

570

Research & Innovation projects supported since 2006

1,4 Md€

invested in R&D



AFD – Agence Française de Développement

French Development Agency

Guillaume POLGE, *Project Officer Water and Sanitation – Agriculture and Rural Development at the French Development Agency (Kenya)*



AFD
AGENCE FRANÇAISE
DE DÉVELOPPEMENT



FARM INNOV

Connecting the fields of possibility

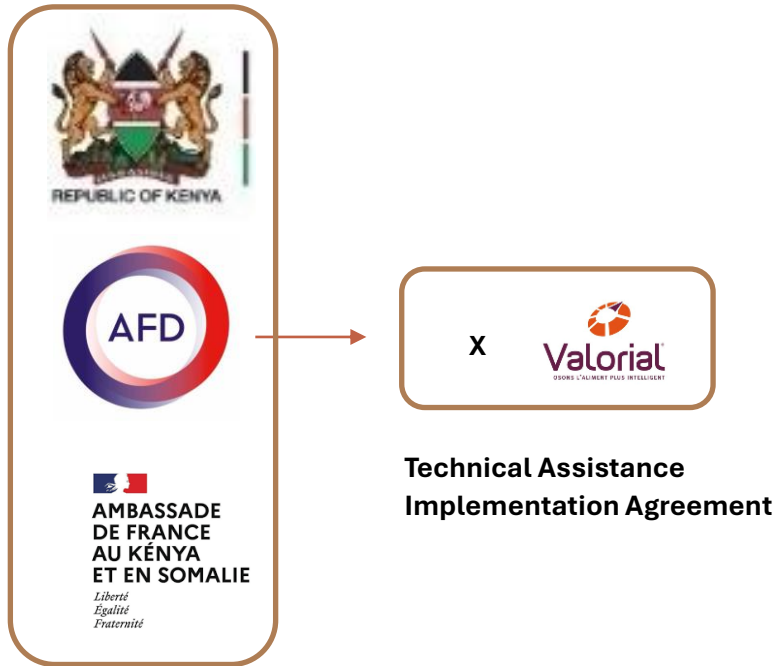
Partners:



With the support of:



A project of cooperation between France and Kenya



MoU

Support **innovation** and **competitiveness** of the **agrifood sector** in order to :

foster the strengthening of **food security** in Kenya,

&

build a **sustainable partnership** between France & Kenya.



Activities in Farm'Innov Project

WP1: Private sector support and partnership building

BUSINESS ACCELERATION PROGRAMME

15-20 Kenyan Agri-companies selected for a 12-month program: 360° diagnostic, training, coaching and mentoring sessions, immersion visits in France, networking with French companies

FARM'INNOV CONNECTION

8 full-day thematic watch seminars dedicated to the private sector and Kenyan Institutions

WP2: Sharing experiences in the agricultural and agri-food sectors and strengthening cooperation

INSTITUTIONAL VISITS IN FRANCE

2 theme-based watch missions delegations organized in France (1 week, during international trade show)

EXPERT VISITS IN KENYA

3-4 thematic missions to Kenya by 2 French expert delegations on topics of interest (10 days)

WP3 : Communication

Programme

<p>9:00am – 9:20am</p>	<p>Opening remarks and presentation of the Farm’Innov project Céline LE STUNFF, <i>Network & Innovation Manager at Valorial (France)</i> Adèle GUERIN, <i>Farm’Innov Project Officer at Valorial (Kenya)</i> Guillaume POLGE, <i>Project Officer Water and Sanitation – Agriculture and Rural Development at the French Development Agency (Kenya)</i></p>	<p>8h00 – 8h20</p>
<p>9:20am – 9:50am</p>	<p>Post-harvest losses in Kenya: key figures and highlights on challenges, current actions and proposed solutions Tito ARUNGA, <i>Program Manager, Sustainable Agri-Food Systems at Food and Agriculture Organization (Kenya)</i></p>	<p>8h20 – 8h50</p>
<p>9:50am – 10:15am</p>	<p>About crop processing and storing to avoid post-harvest grain spoilage Cyril ROULLET, <i>Export Sales and Business Development at Fonderies et Ateliers de l’Ouest (France)</i></p>	<p>8h50 – 9h15</p>

Programme

10:15am – 10:40am	Protecting your harvest from infestation with innovation <i>Saheel SHAH, CEO at Adpack/GrainGard (Kenya)</i>	9h15 – 9h40
10:40am – 11:10am	Coffee break	9h40 – 10h10
11:10am – 11:45am	Fermentation as a slow-tech way of adding value to post-harvest fruits and vegetables <i>Clémence CARBONNEL, Projects and Business Development Manager at Atelier du fruit (France)</i> <i>Camille DUC, PhD, R&D Project Manager at Atelier du fruit (France)</i>	10h10 – 10h45
11:45am – 12:10pm	Zero waste circular model & block chain tech in post-harvest loss management in the avocado value chain <i>Florence Alice MATHINGAU, Managing Director at Agri Business Solutions Ltd (Kenya)</i>	10h45 – 11h10

Programme

12:10pm – 12:30pm	<p>Conclusion, next steps and future Farm’Innov events: Farm’Innov Acceleration Program launch announcement</p> <p><i>Agatha THUO, General Manager at Agriculture Sector Network (ASNET) (Kenya)</i> <i>Adèle GUERIN, Farm’Innov Project Officer at Valorial (Kenya)</i> <i>Florence KARIUKI, General Manager Food and Agriculture pillar at Equity Group Foundation (Kenya)</i> <i>Laban KIPLAGAT, Chief Engineer Director at Ministry of Agriculture and Livestock Development of Kenya (Kenya)</i></p>	11h10 – 11h30
12:30pm – 2:00pm	Lunch	



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Conclusion by ASNET

- **Agatha THUO**, General Manager at Agriculture Sector Network (ASNET) (Kenya)





Presentation of Farm'Innov Acceleration Programme

Process and content

An acceleration programme with 5 objectives



**Objective 1:
Strengthen food
security and
sovereignty**

**Objective 3:
Improve food safety and
quality**

**Objective 5:
Create value and jobs**

**Objective 2:
Support food
transition**

**Objective 4:
Face environmental
challenges**

**In 5
Objectives**

Tailor-made program for each selected organisation



CONSULTANCY AND TRAINING



10
days

- 360° diagnosis
- Specific analysis and support on identified challenges : governance/strategy, HR/management, finance, purchasing/supply, R&D, production and quality, logistics/distribution, sales/marketing, digitalisation
- Individual and collective training and coaching (remotely by FR experts)
- Mentoring by French company of the same field to share on potential innovation or transformation
- Individual follow-up by Farm'Innov project Officer to support the companies and help them being committed to the programme




IMMERSION VISITS



7 days
in
France

- Discovery and application missions in France
- Meetings with entrepreneurs, visits to sites and companies
- Sharing workshop and feedback report at the end of the assignment
- Financial participation : The cost (flight, accommodation, catering costs, and transport during the week of immersion visits) will be financed by Farm'Innov.
- 7 days in France (1 participant per organisation)
- Once in February 2025 and the other in September 2025

Applicant's path




1 Application
Opening date: 17th July 2024
Deadline date: 25th August 2024



3 Company visit in Kenya
November 2024
15- 20 selected organizations



5 Joining the Acceleration Programme
Between 1st January and 31th December 2025



7 End of Programme report
By end February 2026



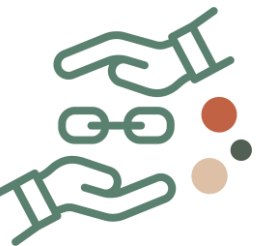
2 360° Diagnostic In visioconference
Between 15th September and 15th October 2024
30 preselected organizations



4 Acceleration contract signature
By 20th December 2024



6 Communication actions
Of the accelerated companies all along the project lifetime

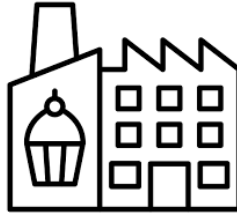


Who can apply to Farm'Innov Acceleration Programme?

4
conditions



More than 25
employees



Processing,
manufacturing,
packaging or distributing
agricultural raw
materials or food
products



Turnover
between 60Ms and
800Ms KES, each year,
for the last 3 years

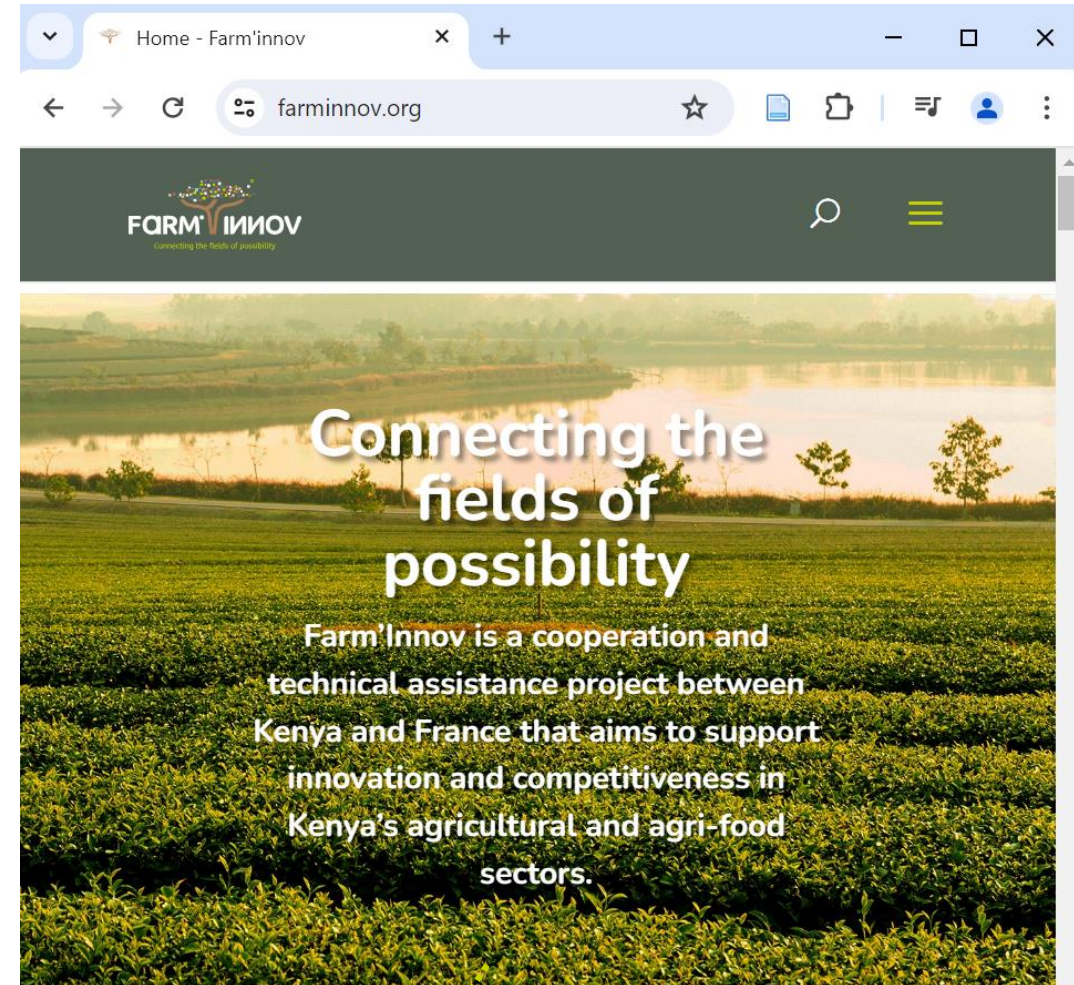


In existence
for at least 5
years

Where to apply?

Applicants can submit their applications for Farm'Innov acceleration program on Farm'Innov platform:

Apply on
farminnov.org



EQUITY

- ***Florence KARIUKI***, General Manager Food and Agriculture pillar at Equity Group Foundation



Ministry of Agriculture and Livestock Development of Kenya

- ***Laban KIPLAGAT**, Chief Engineer Director at Ministry of Agriculture and Livestock Development of Kenya*



**Ministry of Agriculture &
Livestock Development**



Acceleration Programme is officially launched ! 🚀

Partners:



With the support of:





Please tell us about your satisfaction with this first Farm'Innov Connection event :

<https://form.typeform.com/to/tA9q5bPz>



SCAN ME

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